



executive search

SYDNEY
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MELBOURNE
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Market Insight – July 2017

“Movers & Shakers”

Corporate & Investment Banking

- Grant Chamberlain & Annabelle Mooney have departed from BAML, Grant was Head of M&A and Annabelle was Head of Financial Sponsors.
- Philip Graham, Head of Infrastructure & Energy, APAC has departed Citi. He will be replaced by Richard Saywell (ex UBS) to cover resources & Nick Forster (ex Goldman Sachs) to cover infrastructure & power.
- Deutsche Bank's Head of Equity Capital Markets, Michael Richardson will be joining BAML in October as Head of Australia Global Capital Markets. Joe Fayyad previously Co-Head of Natural Resources, Australia & New Zealand at Goldman Sachs, also joins BAML.
- Anthony Miller, prior with Goldman Sachs as Partner in Hong Kong, has been appointed as Head of Deutsche Bank Australia.
- Mark Lewkovitz has joined Grant Samuel as Director, Corporate Advisory from Morgan Stanley where he was Executive Director, Resources.
- Duncan Connellan has been appointed as Managing Director, Event Finance with Mitsubishi UFG. He was previously Managing Director & Head of Loan Capital Markets at Barclays.
- Simon Gaudin who was Director, Project Finance at HSBC, has joined Patrick Sieb's infrastructure team at Macquarie.
- Paul Sabine previously with Rabobank as Head of Major Agribusiness Clients, has joined NAB.
- Fiona McLaughlin has joined Bank of New Zealand as Head of Financial Institutions from Westpac.
- Campbell Webster has joined Gresham Partners as Executive Director in the debt solutions team. He was previously Director, Infrastructure, Specialised Finance & Capital Financing with NAB.
- Daniel Beeby has joined AquAsia as an Advisor. Prior he was a Senior Consultant with Ernst & Young.
- Sean Slater has joined Allier Capital as Associate Director, he was previously with Stamford Partners in London.
- Bom Shin & Aleksandar Mirkovic have joined RBCCM as Vice Presidents. Bom joins from Citi & Aleksandar joins from BAML.
- Paulette Soetanto has joined Macquarie as an Associate from Goldman Sachs.
- Scott Ferris, ex Ernst & Young, has joined TMT Partners as an Associate.
- Raj Rangi has re-joined JP Morgan's FIG team following a corporate development role with QBE.
- Jonathan Zimmet (Ex Ernst & Young) and Lisa Chen (Ex NAB) have joined BTMU as Associate & Analyst respectively.
- Hayden Dyer of Credit Suisse, has relocated to New York to join LionTree Advisors in the investment & merchant banking team.
- FitchRatings has added to their team with the hires of Timothy Groombridge as Associate Director, Structured Finance from Perpetual & Marija Buzevska (ex Bluestone Group), Simon Sive (ex JP Morgan) & Ross Macleod (ex Macquarie) all joining as Analysts, Structured Finance. Christopher Hilyard (ex ABS) also joins the team as Analyst, Financial Institutions.
- Tom Crombleholme, infrastructure & utilities Analyst with Credit Suisse, has joined Gresham as a Manager.

Private Equity, Principal Investments & Family Office

- Ben Gray of TPG, will be setting up his own PE fund, with former colleague Simon Harle joining him. Stephanie Charles, Managing Director at Credit Suisse also joining as a 3rd Partner. Oliver Bowler (who was Vice President, Sponsors at JP Morgan) & Hannah Warnaar (previously Analyst with UBS) will also be joining Ben Gray's new firm.
- Marcus Lim & Greg Wang of Yorkway Partners, have branched off to create Axle Equity Partners.
- Andrew Bullock, previously a Partner with Gilbert & Tobin, has joined Adamantem Capital as a Managing Director. Imran Choudhury also joins the



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team as an Investment Manager. Previously Imran was a Senior Manager with Macquarie's CAF team.

- Kara Frederick Senior Advisor, Head of Australia & New Zealand at GrowthPoint Technology Partners, has joined Reinventure Group as a Partner.
- David Browne has joined Next Capital as an Investment Director, he was previously with Arowana International.
- Victoria Duthy & Nick Baker have joined Myer Family Investments as CFO & Investment Associate respectively. Victoria joins from Hastings & Nick joins from Goldman Sachs.
- Hugh Toll an Investment Director at Next Capital, has now joined the Lynch Group as General Manager, Business Development.
- Beau Dixon, previously with KPMG as Head of Financial Sponsors, has joined Phil Cave's Anchorage Capital Partners as Investment Director. James Harris also joins the team as an Investment Manager. Previously, he was with Virgin Active Asia Pacific as a Commercial Manager.
- Heath Kerr has departed Greenstone Partners to join Direct Capital in New Zealand as Director.
- Christopher Coates previously of Bain Capital Credit in Melbourne, has joined Quadrant Private Equity as an Investment Director.
- Alan Lee has joined Oliver's Real Foods as CFO from Wolseley Partners.
- Angus Whitehead, previously with Ernst & Young and Marwyn Capital in London, has joined Adrian MacKenzie's Five V Capital.
- David Cheng has joined ROC Partners as an Associate. David has prior experience with Qantas & Partners in Performance.
- Conrad Mulherin has joined Pacific Road as an Investment Analyst. Prior, he was in the corporate finance team at Somers & Partners.
- Taryn Pieterse has joined Light Warrior in Melbourne, she was previously with Goldman Sachs in London & Sydney.
- William Wu has joined Oaktree Capital in Sydney as an Associate, he was previously with McKinsey & Co in London.

Global Markets, Equities & Treasury

- Shaw and Partners has added to the team with the hires of Roger Gamble (ex Macquarie), James O'Kane (ex Morgan Stanley), Leo Diniotis (ex Macquarie) & Carsten Huebner (ex Ord Minnett).
- Bill Forde of Goldman Sachs' institutional equities desk, has joined Evans & Partners.
- Zara Lyons & Adrian Longland have joined Goldman Sachs. Zara joins from CLSA and will lead research in Australian healthcare sector, whilst Adrian joins from UBS and will cover rates sales in the FICC team.
- John Hynd previously of BAML & Deutsche Bank has joined Wilson HTM as Senior Equities Analyst, covering industrial & the consumer sectors.
- Meline Nazloomian has joined SMBC Nikko as Vice President, DCM. She was previously with BAML.
- Arvind Jegathesan has joined Credit Suisse as Associate, Debt & Derivatives from RBCCM.
- Tim Wilson & Stephen Tomsic have departed Patersons Securities corporate finance team. Tim joins Ever Blu Capital.
- Keith Mitchell has joined Citi as Vice President DCM from Deutsche Bank.
- Chris Nicolay previously Head of Capital Markets at Evans and Partners has joined Wilsons.
- Steven Maartensz & Andrew Tanner have joined JP Morgan as Co Heads of Equity Distribution, both ex Goldman Sachs. Dyson Bowditch (also ex Goldman Sachs) joins JP Morgan as Head of Syndicate for Australia & New Zealand.
- Andrew Scott from RBS has joined Morgan Stanley as Executive Director, Research. He will be covering building materials, steel and contractors.
- Kevin Thompson has joined Challenger Financial Services as Senior Manager, Market Risk from Commonwealth Bank.
- Keith Chau, previously Vice President & Lead Equity Analyst with JP Morgan, has joined Evans & Partners as Equity Analyst, Building Materials.

Funds Management

Distribution & Advice

- Rob Thompson, ex PM Capital, has joined Insight Investments as Head of Adviser Distribution, Australia.
- Denis Gambi has been appointed Director of Institutional Business, Australia at BNY Mellon Investment Management. Prior was with AMP & Westpac.
- Grant Boyle, ex EMR Capital, has joined Netwealth as CFO.



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- Charles Levinge, ex Franklin Templeton, has joined Grant Samuel Funds Management as Head of Institutional Business.
- Julia Koop, previously with Fortress Investment Group, has joined Adamantem Capital as Director, Investor Relations.
- Charles Wapshott has joined Walsh & Co as a Key Account Manager from Australian Unity.
- Jeffrey Pickering has joined HPS Investment Partners as Managing Director.

Investments

- Andreas Lundberg has joined Montgomery Investment Management as Senior Analyst, he was previously with Navigo Partners & Alinta Energy.
- Benjamin Atkinson has departed Moelis & Co to join Optar Capital.
- Mark Beardow has stepped down as CIO, Global Equities & Fixed Income at AMP Capital. Additionally, Craig Keary will become AMP Capital Director for Asia-Pacific and will relocate to Asia.
- Hamish Chalmers previously in London with Och-Ziff Capital Management, has relocated back to Sydney with Watermark Funds Management as Head of Global Financials, joining him is Ian Carmichael from Platinum Asset Management, who will be Head of Global Consumer sector.
- Ian Carmichael, ex Platinum, has joined Watermark Funds Management as Consumer Sector Head.
- Paddy McCrudden previously Managing Director at BlackRock based in Sydney & New York, has joined Magellan as an Executive.
- Robert Ranocchia Head of Special Situations at CIFIC, has joined HPS Investment Partners as Managing Director.
- Johanna Platt has joined Vanguard as CFO. Prior she was CFO, Australia & NZ at Iron Mountain.
- Jonathan Baird, ex UBS Asset Management, joined Western Asset Management as an Investment Specialist.
- Patrick Jung previously with REST Industry Super, has joined UBS AM as a Fixed Income Specialist.
- Jan van der Schalk has left CLSA where he was a Senior Analyst, ESG & Diversified Financials. He will be joining Ausbil Investment Management.
- Vana Makaric (ex CLSA) & Joseph Wright (ex Greenstone Partners) have joined Schroders as Investment Analysts.
- Tim Sturgiss has joined Walsh & Co as Director from Aquasia where he was an Adviser, Deal Execution.
- Paul Sohn, ex Atrium Investment Management, has joined Planum Partners as an Associate.
- Sam Kiki joined Aesir Capital from Platinum Asset Management as an Analyst.
- Campbell Chambers ex UBS Analyst, has joined Regal Funds Management's dealing team.
- Elliott Smith has joined Pricoa Capital as an Investment Analyst from Shaw & Partners, where he was an Associate Analyst.
- Atrium Investment Management has expanded their team with Brendan Paul (ex MST Capital) joining as Senior Portfolio Manager, David Toohey (ex Blue Sky Alternative Investments) as Head of Risk & Quantitative Research & Raechel Strong as Investment Analyst.
- Royce Kennedy previously with Credit Suisse, has joined DS Capital as a Portfolio Analyst.
- Josh Clark has joined Bennelong Australian Equity Partners from Ausbil Investment Management, he will be working on a new micro cap fund.
- Olivia Bible has joined Lennox Capital as a Small Cap Analyst. Prior she was an Analyst at Moelis & Company.

Corporate Infrastructure (Finance, Risk Management, Corporate Development & Leadership)

- Andrew Pears of Citi, has joined Fitness & Lifestyle Group (part of the Quadrant business) as Head of Corporate Development & Investor Relations.
- David Baxby will be joining Wesfarmers as Managing Director, Industrials. David has prior experience with the Virgin Group as Co-CEO
- Justin McNab has left Origin Energy where he was Head of Strategic Partnerships, Integrated Gas to join Bluepool Energy as Executive Director.
- Blair Beaton who was Head of Strategy and M&A with Challenger, has joined ASX in a similar role.
- Chris Richmond & Rupert Maloney have joined Caltex. Chris (ex Morgan Stanley) joins the M&A and strategy team and Rupert (ex Keurig Green Mountain & Macquarie London) has joined as General Manager, Strategy & Corporate Development.
- Kate Oliver has joined Telstra as Manager, Group Development. She was previously with JP Morgan.
- Nicholas Schutt has joined Cleanaway's M&A team. Previously he was consulting for Ernst & Young & a Director with SUEZ.



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- Kathryn Ginns has joined Aura Funds Management as Operations Manager, earlier she was with Quest Asset Partners.
- Kate Martin, previously Director at UBS has joined Toll Group.
- Jon Cook, Head of Investment Operations at Palisade Investment Partners, has joined James Hardie as Finance Director APAC.
- Megan Readdy Head of Capital, Planning & Performance at Suncorp, has been appointed as Chief Risk Officer at CUA in Brisbane.
- Andrew Kerr ex NAB, has joined Rabobank as Head of Credit Risk.
- Josephine Napoli of UBS, has joined Bux Global Ltd as CFO.
- Danny Agnoletto has joined Palisade Investment Partners in Melbourne as CFO. He was previously with Spotless Group Holdings.
- Andrea Jaehne has joined AMP Capital as Senior Credit Analyst, Financial Institutions. Previously, she was with Fitch Ratings.
- Russell Proutt will be joining Charter Hall in August as CFO from Brookfield Australia.
- Leanne Haynes has been appointed as Head of Operations at HPS Investment Partners, she was previously with Custom Fleet.
- Nezha Khalef has joined Qube as Associate, Corporate Development from Deloitte.
- Emily Kang, ex CLSA, has joined Pacific National as a Pricing Analyst.
- Geoffery Young, from NAB, has joined Natixis as VP of Global Energy and Commodities.
- Damian Secen has moved to New York as Senior Managing Director for Macquarie Infrastructure and Real Assets.
- Chris Weaver, Analyst at UBS, has joined Primary Healthcare.

**We are keen to hear your feedback or should you require further information,
please contact Nissa Foster on 02 9235 9400 or nfoster@jmichel.com.au**

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