

SYDNEY Level 15 60 Castlereagh Street SYDNEY NSW 2000 Tel 61 2 9235 9400 MELBOURNE Level 5 189 Flinders Lane MELBOURNE VIC 3000 Tel 61 3 9653 8600

## executive search

# Market Insight - December 2017



The Jon Michel Executive Search team wishes you a Merry Christmas and a Happy Holidays.

## "Movers & Shakers"

#### **Corporate & Investment Banking**

- Angela Mentis will transfer from NAB to the Bank of New Zealand in early 2018 as CEO.
- Jim McKnight, ex Fort Street Advisers, has joined Houlihan Lokey as Head of Restructuring, replacing David Tozer who departed earlier this year.
- David Wallis previously of Petra Capital & BAML, will be joining 333 Capital in Sydney as Director in the new year. Alberto Lopez has also joined the firm in Melbourne as an Analyst.
- Christian Bailey has joined HSBC as Head of Corporate Coverage, Global Banking from NAB. James Reeves, previously Associate Director at NAB
  also joins his team at HSBC.
- Janita Moloney previously Director, Specialised Agribusiness Solutions at CBA (Brisbane) has joined NAB (Sydney) as Director, Healthcare.
- Jern Siew previously with ANZ from 2002, has joined DBS Bank as Vice President, Project Finance.
- Harry Tilson has joined SMBC as a Senior Analyst in their trade finance team, he was previously with CBA.
- Rickard Hoskin has joined HSBC as Analyst, Structured Banking from Deloitte.

### Private Equity, Principal Investments & Family Office

- Simon Moore (ex The Carlyle Group), Genevieve Gregor (ex Goldman Sachs), Jason Phillips (ex Citi) & Martyn Strickland (ex Deloitte) have teamed up to form Australian private equity firm, Colinton Capital Partners.
- Duncan Murray has been appointed as CEO of Besen, prior he was Group CEO of Cape York Partnership.
- Jason Kougellis previously with Savills, has joined RF Capital as Global Head of Acquisitions.
- Brad Lancken has joined South African Coast2Coast Capital's Sydney office as Head of Australia.
- · Grant Chamberlain, previously of BAML, has joined One-Ventures as a Principal in the technology investment team.
- James Harris has joined Liverpool Partners as an Associate. James is ex KPMG, his most recent role was as Manager in the deal advisory team.
- Maxime Stekelorom, ex Gresham Partners & Nomura has joined the L Catterton team.
- Jonathan Hodson has joined Blue Sky Venture Capital in Brisbane as an Investment Associate, previously he was with Ernst & Young.

## **Global Markets, Equities & Treasury**

- Neil Watson previously Research Sales Trader with Deutsche Bank covering small caps, has joined Petra Capital.
- Nathan Reilly has joined UBS, replacing Ramoun Lazar who departed the firm in August. Nathan was previously a Senior Research Analyst at Goldman Sachs. He covered industrials and was Head of construction & Infrastructure Research.
- Quinn Pierson has joined Macquarie Group from JP Morgan as an Equity Research Analyst covering the consumer sector.

## **Funds Management**

### **Distribution & Advice**

- Luke Mandekic has joined Channel Capital as Regional Director, Distribution. He was previously with Aberdeen AM as Regional Sales Manager.
- Alex Francois has joined Deutsche Bank as Director, Institutional Distribution. He joins from William Blair Investment Management, where he was Head of Distribution for Australia & New Zealand.
- · Richard Close has joined Antares as Director, Institutional Distribution. Prior he was with Phillip Capital as Director, Institutional Equities.

#### Investments

· Vicki Doyle has been appointed as CEO with REST Super, she was previously Director, Corporate Super with AMP.

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- Bob Sahota ex Challenger & Kapstream, is set to launch his own private debt fund in 2018, Revolution Asset Management.
- Ted Alexander has joined Evans Dixon as Head of Investments. He joins from Magellan Financial Group.
- Patrick Hodgens has departed Macquarie where he was Head of Listed Equities for Pinnacle.
- Weimin Xie previously of Ophir Asset Management & Kosmos Asset Management, is setting up Australian Equities boutique, MX Capital in 2018.
- Nelson Lam previously Director, Funds Management at Chase Corporate Advisory, has joined Berkshire Capital Securities as Principal & Executive
   Director. Glenn Dunn also joins the team as Vice President. Glenn was previously with Ascalon as CFO.
- Ausbil Investment Management's has hired Simon Wood & Tobias Bucks for its global small caps team. Simon joins from AMP Capital & Tobias
  joins from PhillipCapital. They are known to each other both having worked for Baring Asset Management in London previously.
- Trent Winduss ex Qualitas & Investec, has joined Phoenix Property Investors as Head of Australia.
- Drew Bowie previously an Investment Director with MaxCap Group, has joined Moelis & Company's asset management team under Andrew Martin.
- Bruce Apted has joined State Street Global Advisors as a Senior Portfolio Manager in their quantitative equities team.
- Maria Guo & William Loc have joined SunSuper. Maria (ex AP Capital Asia in Hong Kong) joins the Private Markets team, covering infrastructure
   & private equity. William joins as an Investment Manager, prior he was with Rothschild as an Associate Director.
- Marco Correia previously Investment Banking Analyst at Rothschild, has joined AMP Capital as a Portfolio Analyst.
- Oliver Berry, ex Blackrock, has joined Willis Towers Watson as a Senior Portfolio Specialist. Also joining Willis Towers as Analysts are Kathereen Cabreros & Ricky Wang.
- Andrew Peros has joined the buy-side with Ausbil Investment Management after almost 8 years with Credit Suisse in the sell-side. He joins as an
  Investment Analyst in the Australian Equities team covering industrials and building materials.
- Joshua Clark has joined Ophir Asset Management as an Investment Analyst. He has prior experience with Bennelong Australian Equity Partners & with Ausbil Microcap Fund.

### **Corporate Development & Risk Management**

- Australian Agricultural Company has seen the hires of ex UBS Co-Head of ECM, Dane FitzGibbon as Head of Strategy & Growth, and ex Westpac
   Head of FICC, Hugh Killen as Chief Commercial Officer.
- Cynthia Whelan previously Group Executive, New Businesses with Telstra is joining Scentre Group in February as Chief Strategy & Business
   Development Officer.
- Simone Constant has joined NAB as General Manager, Business Enablement in Corporate & Institutional Banking. She was previously Deputy Secretary, Financial Risk Management & Transformation with NSW Treasury.
- Jourdan Thompson has joined Keytone Dairy Corporation as CFO. He has earlier experience with Greenhill & Co as a Principal.
- Pauline Chin (ex Deloitte) has joined NSW Land Registry Services (rebranded LPI acquired by Hastings & First State Super from the State of NSW for \$2.6B in July '17) as Treasury Manager.
- Kellie Benda has joined AGL Energy as General Manager, Sales & Go-to-Market from Origin Energy where she was a Chief Risk Officer.
- Barry Keenan has joined Fitch Ratings as Director, International Public Finance from NAB where he was a Credit Executive.
- David Stephen will join Westpac as Chief Risk Officer in early 2018. Prior, he was CRO with RBS.
- Taylor McCarthy has joined UberEats in Brisbane in a strategy & operations role, he was previously an Analyst with Credit Suisse in Sydney.

We are keen to hear your feedback or should you require further information,

please contact Nissa Foster on 02 9235 9400 or nfoster@jmichel.com.au

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