



executive search

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## Market Insight – May 2018

### “Movers & Shakers”

#### INVESTMENT & CORPORATE BANKING

##### Investment Banking

- Karan Chopra ex JP Morgan Melbourne has recently joined Flagstaff as a Vice President.
- David Cooper, previously with Campus Living Villages has now joined Origin Capital Group as a Director of Corporate Finance.
- Lachlan Edwards, the co-head of Lazard in Australia, has resigned from his role.
- Joshua Frank, Vice President at Greenhill in Sydney has joined Goldman Sachs.
- Andrew Walker, Vice President at Greenhill in Melbourne has left the firm.
- Goldman Sachs has employed three new Vice Presidents, Ben Bartholomaeus of Credit Suisse, Will Fitzpatrick of Macquarie and Pedro Panizo of Morgan Stanley.
- Campbell Cooper, Executive Director from Goldman Sachs will be joining Greenhills as an Associate Director.
- Matthew Wilson, ex JP Morgan has recently joined Flagstaff Partners as a Managing Director.
- Emma Howat, ex Flagstaff Partners has joined Goldman Sachs as an Investment Banking Analyst.

##### Corporate Banking

- Anders Leftinger of Westpac has joined Citigroup as Vice President, FIG Corporate Banking.
- Kathy Maddell has resigned from her role at SMBC after 8 years as Vice President, Loan Syndications.
- Nomura has announced two Managing Director promotions in its Australian investment banking and fixed income divisions. Nicholas Ellmore from Acquisition Finance and Financial Sponsors, and Stephen Allan from the Special Sits team.
- Tony Moussa of Cardinal Capital has joined KPMG as a Director, Debt Advisory Services.
- Tim Temple of Jones Lang LaSalle has started at Colliers International as a National Director – Debt Advisory.
- Carmen Yip has joined Mizuho as an Associate, Corporate Finance from ANZ Bank.
- Scott Heyes has a new position at Commonwealth Bank as a Relationship Executive, Corporate Financial Services.
- Kevin Salerno ex Bank of Queensland, has now joined Intesa Sanpaolo as Chief Representative, Australia.
- Michael Correa, of Westpac has been promoted to General Manager Asia Pacific, and will relocate to Singapore for his new role.
- Tim Fang of UBS, has joined AMTD group as Managing Director.
- Luke Van Wyk of RBS has joined Bank of Tokyo Mitsubishi in Sydney as an Associate, Event Driven Finance.
- Shawn Francis, Associate at JP Morgan has now joined ANZ as an Associate Director.

#### ALTERNATIVE INVESTMENTS

##### Private Equity / Family Office / Credit

- Peter Nicholson has just become a Director at Confide Capital.
- David McNeill, previously an Associate Director at Commonwealth Bank, has now joined Nomura, as Vice President, Special Situations.
- Vincent Liu of Macquarie's Infrastructure, Utilities & Renewables team, is joining KKR as an Analyst, Special Sits.
- Stewart Creighton of Capital Finance Australia, has joined Metrics Credit Partners as a Portfolio Manager.
- Allan Hoang has joined John Laing as an Analyst from Deloitte.

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- Anna Kilmartin, ex Analyst at Credit Suisse, has joined KKR as an Analyst in their Private Equity team.
- Josie Gorter of Citi will be joining Coast2Coast as an Investment Associate in May.
- Dan Harloe, ex Citi has joined Affinity Private Equity.
- Kelly Zhuang of Deloitte and Lorah Zhao of Westpac have both joined Prostar Capital as Analysts.
- Arnesh Srivastava of Citi has joined HRL Morrison as an Analyst and Gordon Hay ex QIC, has also joined as an Executive Director.
- Logan Mourtos, Ex Deutsche Bank, has joined M.H. Carnegie & Co. as an Investment Associate, Venture Capital.
- Michael Thompson has left Livingbridge where he was an Investment Manager.
- Rob Foulkes, who was an Analyst at Lazard, has joined Palisade as an Investment Analyst.
- Rachel Folder, ex Colonial First State, has joined NAOS Asset Management as an Investment Analyst.
- Udhav Goenka ex Archer has started at Kirwood Capital as an Investor.
- Alexandra Grigg from Duxton Capital has joined Blue Sky Investments as an Analyst.

### Global Markets, Equities & Treasury

- Spiros Gabriel has joined MUFG Securities as Director, Rates Sales. He was previously with BT Financial Group as Director, Private Wealth Services and BNPP as Director, Rates Sales.
- Mark Samter and Fraser McLeish, previously with Credit Suisse, have joined t MST Marquee.
- David Lack relocated to Sydney to join CLSA as Senior Research Sales Trader from New York. Previously he was with Deutsche Bank.
- Ware Kuo, ex PWC, has joined Bank of America Merrill Lynch's Equity Research team covering Real Estate, Utilities and Infrastructure.

### FUNDS MANAGEMENT

#### Distribution & Advice

- Richard Borysiewicz, previously a General Manager at BSP Capital has now joined NAB as a Private Client Director.
- Andrew Kalopedis of State Street Global has recently joined Deutsche Bank as Vice President, Passive Investment Sales.
- Lee Hayes joins Moelis as Executive Director, Distribution along with Adam Mackie & Amanda Lambert as Vice Presidents, Distribution.
- Karl Linder of Aviva Investors has started his new role at Aberdeen Asset Management as a Business Development Manager.
- James Lewis-Williams, ex Threadneedle Investments, has joined PM Capital as a Sales Director.
- Nicole Dunn of Westpac has joined FC Capital as Head of Distribution.
- Andrea Vespasiano of Deutsche Bank has joined Infrastructurre Capital Group as an Associate Director.

#### Investments

- Andrew Polson of MyState Limited will join Frontier Advisors as the firm's new Chief Executive Officer in May.
- Wilson Wong has joined Atrium Investment Management from Wilsons Advisory as an Equity Analyst.
- Nick Maclean set up Surrey Asset Management in Melbourne after leaving Cooper Investors in July 2017, he has recruited Michael Woolhouse as a Partner in the firm. Michael was previously with CCZ Equities as well as Lodge & Partners.
- Richard Turner, recently a Consultant with Egon Zehnder, has now joined Macquarie as Head of Asset Management.
- Vinay Narsi, previously Senior Equity Analyst at UBS Asset Management, has joined Ellerston Capital's Asian Equities team.
- Matthew Grimes, previously an Associate Director at Borealis Infrastructure./OMERS Infrastructure has joined Brookfield Asset Management as Vice President.
- Will Riggall, ex REST Super Investment Management, has joined Ralton Asset Management as a Portfolio Manager.
- Richard Ivers joins Prime Value Asset Management in a portfolio management role. Prior he held roles with Contango Asset Management and River Capital.
- Vinayak Muralidharan of Magellan has joined Antipodes as an Investment Analyst.



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- Jessica Farr-Jones, ex JP Morgan New York and Sydney has joined Regal Funds Management as an Investment Analyst.
- Andrew Findlay joins Antipodes Partners as Managing Director, Prior he spent several years with Pinnacle Investment Management.
- Viral Patel, ex T Rowe Price, has joined Fidelity as Director of Research.
- Allister Doecke from stockbroking firm Taylor Collison, is due to start at Spheria Asset Management as a Dealer.

### CORPORATE & GOVERNMENT

- Citigroup's Head of Energy and Utilities Research Dale Koenders has joined Caltex Australia as head of Investor Relations.
- Christian Soberg, previously with Ratesetter, will start at Whitecoat as CFO in May.
- Richard Johnson, previously at Ardent Leisure, will head back to the UK and take up a role as Group CFO for Clarion Events.
- Chris Mills will join Woolworths as General Manager, M&A. He joins from Goldman Sachs where he was an Executive Director.
- Sara Soldo has joined Ratesetter as Director of Commercial Development from Greenstone Partners.
- Franco Hinostroza joined Downer Group in a Finance Lead role. He was previously with Ironstone Capital.
- Marc Dinkelmann of Nedbank has joined Fitch Ratings as an Associate Director.
- Robbie Girdler ex Luminis has joined Civeo Australia as a Corporate Development Manager.
- Ronald Visser, previously a Manager at Origin, has joined CRH as a Strategy & Development Manager.
- Carmen Lee of UBS, will be joining Telstra, Group Strategy in June.
- Eddie Law, Head of Property of ANZ, has joined Maxcap Group as an Investment Director (NSW, QLD, & ACT).
- Nick Burns ex UBS has started at Beach Energy, in an Investor Relations role.

### RISK MANAGEMENT

- Tom O'Callaghan of Challeneger has joined Pinnacle Investment Management Group as Chief Risk & Compliance Officer.

**We are keen to hear your feedback or should you require further information,**

**please contact us on 02 9235 9400 or [japhay@jmichel.com.au](mailto:japhay@jmichel.com.au)**

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