



executive search

SYDNEY  
Level 15  
60 Castlereagh Street  
SYDNEY NSW 2000  
Tel 61 2 9235 9400

MELBOURNE  
Level 9  
41 Exhibition Street  
MELBOURNE VIC 3000  
Tel 61 3 9653 8600

## Market Insight – APRIL 2019

### “Movers & Shakers”

#### INVESTMENT & CORPORATE BANKING

##### Investment Banking

- Keith Tuffley has been appointed as Managing Director & Vice Chairman with Citi. Keith is returning from Europe after 12 years overseas.
- Paul Uren is heading to Hong Kong with JP Morgan in his new role of Co-Head of Investment Banking coverage for Asia Pacific. Replacing him as Country Head will be Rob Bedwell who was previously Head of Sales & Marketing.
- Uyi Ighodaro previously with Investec as Head of Financial Sponsors Transaction Group, has joined Macquarie as Division Director.
- Mark Bellofiore has joined JP Morgan's ECM team, departing Goldman Sachs after a decade, where he was most recently Executive Director.
- Eugen Lim has joined UBS as Director, Corporate Client Solutions, Global Industrials Group, he was previously with Morgan Stanley.
- Andrew Wilson (ex Credit Suisse Head of General Industrials) & Trevor Olds (ex Credit Suisse Vice President) have both joined Moelis in Melbourne as Managing Director & Vice President respectively.
- Burak Mete has joined Citi as a Senior Associate. He has prior experience with Sydney Motorway Corporation & ICBC.
- Kale Pervan joined Discovery Capital Partners in Perth at the end of last year as an Associate, he was previously with Argonaut.

##### Corporate Banking

- Natasha Kemp has joined ANZ as Director, Food, Beverage & Agriculture NSW. Prior she was Acting Executive Director, Global Commodities & Trade at the Commonwealth Bank.
- James Thornberry has been appointed as Executive Director & Head of Trade Finance with the Commonwealth Bank. He joins from ANZ.
- Wing-Sze Hung previously Associate Director, Real Estate & Infrastructure with the Commonwealth Bank, has joined Credit Agricole CIB as Director, Project Finance.
- Alaster Long previously with the Commonwealth Bank as Head of Natural Resources, Project Finance, has joined NAB as Director, Oil & Gas.
- Andrew Mehrtens has joined Maia Financial as Director, Asset Finance. He has prior experience with Bank of New Zealand & NAB.
- James Ashworth, ex Commonwealth Bank, has started at Rabobank as an Associate Director, Corporate Banking.
- Jack Osborne has joined Pepper Financial Services Group as Manager, Funding & Securitisation. He has prior experience with SMBC & Commonwealth Bank.
- Sub Mukherjee has joined Westpac as Associate Director, Project Finance. Earlier Sub worked for 11 years with Commonwealth Bank.
- Kieran Mathivanar has joined 333 Capital as Manager, he joins from KPMG.
- Jashan Sidhu has joined KPMG as Senior Executive, Debt Advisory, he was previously with Credit Suisse as an Analyst, Investment Banking.

##### Global Markets, Equities & Treasury

- Daniel Chandler previously Director, Syndications, DCM, Asia-Pacific with RBCCM has joined Westpac as Director, DCM & Syndicate.
- Karen Jorritsma has been appointed as Head of Equities Trading with RBCCM, she joins from Citi and is replacing Ed Mason.
- Dean Fremder of UBS' institutional equities desk has joined Perpetual's equities business.
- Deutsche Bank's Chris McDermott has joined Ord Minnett's institutional equities sales team.
- Craig Sainsbury ex Goldman Sachs Managing Director, Equity Research, is joining Market Eye in April as Executive Director.
- Andrew Pankhurst has joined Deutsche Bank as Director, Financial Solutions. He was previously with Goldman Sachs as Vice President.
- Prabhdeep Singh, ex SMBC India, has joined MUFG as Vice President, FX Sales in Sydney.



JON  
MICHEL

executive search

SYDNEY  
Level 15  
60 Castlereagh Street  
SYDNEY NSW 2000  
Tel 61 2 9235 9400

MELBOURNE  
Level 9  
41 Exhibition Street  
MELBOURNE VIC 3000  
Tel 61 3 9653 8600

- Lewis Karanicolas has joined BNP Paribas as Vice President in DCM. He was previously with NAB in London.

## ALTERNATIVE INVESTMENTS

### **Private Equity / Family Office / Credit**

- Joel Cann has been appointed as CEO of Blue Sky Alternative Investments Ltd. He was most recently CEO of Aspen Group.
- IFM Investors has been building out their team with three senior hires that include: Bora Han (ex Deloitte), Adrian Kerley (ex CSC) & David Odgers (ex Bain Capital Private Equity).
- Scott Perkins of Citi, has joined Douglas Farrell's Quintet Partners as a Partner.
- Nicholas Bishop has joined Gresham Partners as a Managing Director, he joins from Standard Life Aberdeen where he acted as Head of Australian Fixed Income.
- Ravi Jeyaraj of Navis Capital Partners has joined Partners Group as Head of Private Equity Direct Investments.
- Alicia Gregory has been appointed as Head of Private Equity with Future Fund. She was previously Head of Private Equity with MLC.
- Ken Wong, ex Affinity Equity Partners, has joined EQT Partners as a Director in their Singapore office.
- Christian Brehm ex Campus Living Villages, has joined FC Capital as Head of Corporate Finance.
- Giacomo Gaetani previously with Prostar Capital, is now Principal at Future Now Ventures.
- David Grose has joined OneVentures as Principal and Head of Finance & Operations. He relocated from London where he was with Hermes Investment Management.
- Bianca Solomons has joined Alceon as Director, Investments, Capital & Advisory. Bianca joins from ANZ.
- Oliver Hedley-Whyte (ex Sovereign Capital, London) & Arlen Cram (ex EY) have joined Odyssey Private Equity as Investment Managers.
- Lachlan Hughes has joined Potentia Capital as an Investment Manager from NAB Ventures.
- Ondrej Ruzicka ex New Hope Group & Goldman Sachs, has joined L Catterton as Senior Vice President.
- Kriss Pachauri joined BBRC Private Equity as Investment Manager. He has earlier experience with Fort Street Advisers.
- James Harris has resigned from Anchorage Capital Partners, where he was an Associate Director to pursue his own commercial venture.
- Nick Baker previously with Myer Family Investments as an Investment Associate, has joined NAB Ventures.
- Jack Zhang has joined Pacific Equity Partners as an Associate. He was previously with Arowana International.
- Ashley Trbojevic previously an Analyst with Morgan Stanley, has joined Federation Asset Management as an Investment Associate.
- Stephen Bajraszewski has joined TPG Sixth Street Partners from Morgan Stanley, where he was an Investment Banking Associate.
- Kofi Mensa has joined Myer Family Investments as an Equity Analyst, joining from Citi where he worked in the TMET team.
- Jack McNally has joined Terrace Tower Group as Investment Analyst, he was previously with Mercury Private Wealth Management.
- Matthew Coffey is now an Analyst with Quintet Partners. He was previously with PwC as Senior Associate, Financial Sponsors.

## FUNDS MANAGEMENT

### **Distribution & Advice**

- Brad Watson has been appointed as Head of Equity Origination, Property at Australian Unity Wealth. He was previously with Centuria Capital.
- James McCurley previously with Macquarie Group, has joined Moelis Australia as Distribution Executive, Asset Management.
- Matt Roberts has joined Copia Investment Partners as a Distribution Manager. Prior, he held roles with IOOF and BT.
- Michael Vercoe joins AMP as Senior Institutional Investor Relations Manager. He was previously with CLSA as Director & Head of ECM.
- Stefan Collins has joined Canaccord Genuity Group as an Associate. Stefan has prior experience with BDO in Perth.

### **Investments**

- Mark Nathan former Managing Partner of Arnhem Investment Management, has joined Regal Funds Management as Portfolio Manager. Regal has also added to the team with the appointments of ex RF Capital volatility trading team members, Nick Seeto & Justin Harsel.

JON  
MICHEL

SYDNEY  
Level 15  
60 Castlereagh Street  
SYDNEY NSW 2000  
Tel 61 2 9235 9400

MELBOURNE  
Level 9  
41 Exhibition Street  
MELBOURNE VIC 3000  
Tel 61 3 9653 8600

## executive search

- Michael O'Brien, ex Vicinity Centres, joins QIC as Head of Global Real Estate.
- Cindy Ponder-Budd has joined Hesta, reporting to Alvin Tan in the Investment Strategy team. She was previously Chief Equity & Commodity Strategist at View from the Peak.
- Michael Armitage, ex Milliman FRM Director, Investment Services has been appointed as Head of Investment Consulting at Mercer.
- Rebecca Smith has been appointed to head up AMP Capital's real estate investment strategy team. She was previously with Future Fund as Director of Property.
- Damien Hatfield, ex Ascalon Capital Head of Distribution, has joined Aura Group as Executive Director, Alternative Assets.
- Brad Hancock has joined Charter Hall's real estate investment team. He joins from Gresham Partners where he was most recently a Manager.
- Matthew Turner previously with BAML has joined Tribeca Investment Partners' global natural resources strategy.
- Alexander Chin has joined Avenir Capital as an Investment Associate. Prior he held Analyst roles with Peters MacGregor & Schroders.
- Alexander Viniarsky has joined Resolution Capital as Investment Analyst, REITs. He was previously a Manager with Crowe Horwath.
- Rasik Makan is joining Capella Capital later this month as Analyst. Rasik joins from Ernst & Young

### **CORPORATE, GOVERNMENT & RISK MANAGEMENT**

- Amelia Rich, ex Commonwealth Bank, has joined Clean Energy Finance Corporation as Associate.
- David Parfett previously with Qantas has joined Scentre Group as General Manager, Strategy, Ventures & Corporate Development.
- Kate Thompson has joined Wesfarmers as Project Principal, Kate was previously with Guardian Early Learning Group as a Commercial Manager.
- Katherine Todd has been appointed as Director, Strategy at AMP Capital, she has prior experience with Challenger.
- Jeremy Lunt has joined Pacific National as Principal, Corporate Development. He was previously with Mitsui & Co based in New York.
- Monica Kwiatkowski has joined GrowthOps as Chief of Staff. She has prior experience with the Commonwealth Bank most recently as Executive Manager, Enterprise Services Strategy.
- Tom Macfadyen previously with Macquarie in New York as Senior Vice President, Infrastructure Private Equity has joined AGL's Corporate Development M&A team.
- Nick Janu, ex Investec, has joined Suncorp as a Corporate Development Manager.
- Kevin Lee has joined Healius (formerly Primary Health Care) as Senior Manager, M&A. He was previously with Goldman Sachs' Consumer, Retail & Healthcare team.
- Angus Pfahl, ex Partners in Performance (Sydney & New York) has joined Zambrero as General Manager, Business Operations.
- Wei Ning Kee has joined Deutsche Bank as Associate Vice President, Credit Risk Management. she has prior experience with ANZ Bank & Barclays.
- Cameron Talbot-Stern & Bianca Bustamante have joined TransGrid as Strategic Projects Manager & Senior Commercial Analyst respectively. Cameron was previously with Arup, whilst Bianca was with Sydney Airport.
- Sujin Yu has joined APA Group as Senior Financial Analyst. Sujin has prior experience with Woodside.
- Beatrice Lau previously an Analyst with Credit Suisse, has joined Dexu in the corporate development & strategy team.
- Joseph Patrick has joined HIVERY in a strategy role. He joins from JP Morgan where he was an Analyst.
- William Lu previously a Finance Analyst with V Group based in London has joined Servian as an Analyst.

**We are keen to hear your feedback or should you require further information,**

**please contact us on 02 9235 9400 or [nfoster@jmichel.com.au](mailto:nfoster@jmichel.com.au)**

**The content of this document is not to be copied or reproduced without the prior consent of the Directors of JMES.**