



executive search

SYDNEY
Level 15
60 Castlereagh Street
SYDNEY NSW 2000
Tel 61 2 9235 9400

MELBOURNE
Level 9
41 Exhibition Street
MELBOURNE VIC 3000
Tel 61 3 9653 8600

Market Insight – February 2020

“Movers & Shakers”

INVESTMENT & CORPORATE BANKING

Investment Banking

- James Roth previously Head of Investment Banking with Deutsche Bank, has joined Record Point as a Managing Director.
- Tom Washington previously with Commonwealth Bank as Director, Structured Advisory, has joined E&P (formally Fort St).
- Paul Croke has been appointed as Executive Director, Natural Resources with JP Morgan, he was previously with Macquarie & earlier at RBCCM.
- Andrew Milsom previously with HSBC as Director, M&A has joined Luminis Partners as a Director.
- Andrew McAfee has joined RBCCM as an Associate in the ECM team. He was previously with Morgans Financial as Manager, Corporate Advisory.
- Tom Wright previously an Analyst with Investec in Sydney, has joined Macquarie Group in Melbourne.
- Sam Southern & Elaine Faddis have joined Jefferies as Analysts from Blackpeak Capital & Gresham Partners respectively.
- Phenome Chan has joined Investec as an Investment Banking Analyst from ANZ where she was a Corporate Advisory Analyst.
- Jessica Young, ex KPMG Perth has joined Flagstaff Partners Melbourne as an Analyst.

Corporate Banking / Debt Products

- Andrew Dick has joined SMBC as Director, Leasing & Finance He was previously with the Commonwealth Bank as Director, Structured Asset Finance. Saad Latif has also joined the bank as Vice President, Global Trade, Supply Chain and Commodity Finance from American Express.
- Colin Richmond-Wells has been appointed as Managing Director & Head of Transaction Banking Oceania with MUFG, he was previously with HSBC in London as Global Head of Client Management & Client Experience.
- Matt Anning has joined EY Perth as Director, Capital & Debt Advisory from ANZ.
- Tom Kirby, ex Commonwealth Bank, has joined Bank of China as an Executive Director, Financial Institutions.
- Russell Sinclair previously of Westpac Bank, has joined PwC to help grow the Debt & Capital Advisory business.
- Dmitri Kotlar has joined Daiwa Capital Markets as Director, Principal Investments. He was previously with the Commonwealth Bank as a Relationship Executive.
- Andrew Butler previously with FIIG as Director, DCM has joined the Commonwealth Bank as Director, Industrials, Transport & Consumer.
- Mandy Kwan previously with the Commonwealth Bank has joined HSBC as Associate Director, Infrastructure Finance.
- Alex Jones ex HSBC has joined BAML as Vice President, Leveraged Finance.
- Luke Van Wyk previously with MUFG, has joined Jefferies as an Associate, Leveraged Finance & Loan Syndication.
- Charles Mazzochi has joined Gresham Partners as an Executive, Debt Capital Solutions. He joins from Commonwealth Bank.

Global Markets, Equities & Treasury

- Julian Longstaff has been appointed Managing Director, Global Capital Markets with the Commonwealth Bank, he was previously with Deutsche Bank as Head of DCM.
- Sanjeev Narayan has been appointed as Head of Market & Liquidity Risk Management with SMBC, he was most recently with Burgan Bank in Kuwait & earlier with JP Morgan.
- Jeremy D'Sylva has joined CLSA as Director, Corporate Finance & Capital Markets. Jeremy was previously with Shaw and Partners.
- Conrad Anderson ex Petra Capital has been appointed as Head of Capital Markets at Shaw and Partners.
- Mark Todd has been appointed as Head of Fixed Income Sales with Bank of China, most recently he was with NAB & earlier with FIIG.
- Anna Zhou, ex NAB Associate Director, Securitisation has been appointed as Director, DCM at Bank of China.
- George Pappas, ex Resimac, has joined Metro Finance as the Treasury & Securitisation Manager.



JON
MICHEL

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ALTERNATIVE INVESTMENTS

Private Equity / Family Office / Credit

- Brad Lancken, ex Archer Capital, Seven Group & most recently Coast2Coast has joined Liverpool Partners as a Partner.
- David McWilliam has been appointed as Managing Director with Cerberus Capital Management. David was previously Division Director at Macquarie Group & earlier Managing Director at Bain Capital Credit.
- Sid Khotkar previously of TPG Capital & Future Fund, has been appointed as Managing Director with PAG Asia in Melbourne.
- Ben Hall has been appointed to spearhead KKR Credit in Australia, he was previously based in Hong Kong with The DE Shaw Group.
- Joel Zanoni previously of Macquarie Group, has been appointed as Managing Director with Salter Brothers in Melbourne.
- Simon Baukh has been appointed as Executive Director, Private Debt with Wingate. He was previously with Brigade Capital Management.
- Louise Haslehurst has joined Quadrant Private Equity as an Investment Director from Gresham Partners.
- Kevork Sahagian has joined OMERS' infrastructure team as a Director, he was previously with Credit Suisse as a Director.
- Nick Thomas & Matt Turner have joined Metrics Credit Partners as Investment Directors, Nick (ex Commonwealth Bank) joins the Sydney team & Matt (ex Wingate) joins the Melbourne team.
- Dan Lahav, ex Allen & Co New York & UBS, will be joining TPG Capital in mid-January as a Vice President.
- Talia Dorfan has joined Leap Capital as an Investment Manager from PwC.
- Nick Stafford has relocated from London's Houlihan Lokey to join Advent Partners in Melbourne as an Investment Manager.
- Jesse Alderton has joined Anchorage Capital Partners as an Associate Director, he was previously with Deutsche Bank.
- Michael Calabrese previously with EY's M&A team has joined IFM Investors as an Associate Director. Angela Su is also joining the firm as Investment Associate, she was previously with Goldman Sachs.
- Sam Archibald, ex Proterra Partners is joining CGE Partners (London) as a Senior Associate, Private Equity.
- Mary Zhu, ex Telstra General Manager, M&A and Corporate Development, has joined Brookfield Asset Management as a Senior Associate.
- Sidharth Dube has joined Goldman Sachs' Special Situations Group, he was previously with BAML as an Investment Banking Analyst.
- Mario Emmanuel previously with Stripe in the Growth, Business Development & New Business team has joined LFG (Lowy Family Group) as an Investment Manager.
- Gabrielle Munzer, ex Challenger Senior Business Development Manager has joined Main Sequence Ventures as a Senior Associate.
- Thomas Szoka, ex Goldman Sachs has joined BGH Capital as an Associate.
- Vladimir Vukic has joined Pemba Capital Partners as an Investment Associate, he was previously with Brookfield AM in London.
- Daniel Fleming has joined Tempus Partners as an Investment Associate, he has prior experience with LegalVision & KPMG.
- David Wright has joined Tanarra Capital in Perth as an Investment Associate. He has prior experience with Investec in London & Sydney.
- Maria Koevska has relocated to San Francisco with Stripe. She was previously with Adamantem Capital as an Investment Associate.
- Jackson Ellis previously with Duxton AM as an Investment Analyst, has joined Proterra Investment Partners as an Associate.
- Fanfan Zhang, ex Investible & KPMG has joined Foresight Group's Investment Analysis & Asset Management team.
- Josh Tan has joined HRL Morrison & Co as an Investment Executive from Deutsche Bank where he was an Investment Banking Associate.
- Jay Yoo, ex KPMG, has joined Tasman Capital Partners as an Investment Analyst.
- Teresa Lee has joined Alceon as an Analyst, Real Estate. Teresa was previously with Griffyn Investments.
- Berkeley Liu joined Challenger as Investment Analyst, Private Credit. He has prior experience with Moody's Investors Services & Macquarie CAF.
- Tina Luo has joined Greensill Capital as an Analyst, she was previously with MUFG.
- Hamish Overton previously with Macquarie Group in Melbourne, has joined The Carlyle Group in Sydney as an Analyst.
- Hartini Lestari has joined Blackbird Ventures from JP Morgan's FIG team, where she was an Associate.
- Nayanee Gunatilake has joined FC Capital as a Corporate Finance Analyst from Key Pacific.



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FUNDS MANAGEMENT

Distribution & Advice

- Paul Shaw has joined FC Capital as Head of Distribution, Wholesale & Family Offices. Paul was previously with Avari Capital Partners & PEP.
- Charlie Wapshott, Emmanuel Vergara & Andrew Fitzpatrick ex Walsh & Company, have co-founded Cambridge Investment Partners as part of 360 Capital.
- Brett Penprase has joined Challenger as a Senior Institutional Business Development Manager. He previously worked at Robeco.
- Darren Ottawa has joined Magellan Financial Group as an Institutional Business Director. He held previous roles with Schroder & Legg Mason.
- Lisa Rose has been appointed as Head of Key Accounts & Research Relationships with Ellerston Capital, she was previously with Colonial First State.
- Simon Glazier previously of Ellerston Capital, will join Fidelity as Head of Australian Wholesale Sales.
- Gavin Butt, ex NAB Asset Management, has joined Investors Mutual as State Manager NSW, ACT & Manager New Zealand
- Robert Coates has joined DNR Capital as Regional Distribution Manager - NSW/QLD. Prior, he held roles with Pengana and Colonial First State.
- Alice Li has joined Cliffbrook Capital as an Associate from Deutsche Bank where she was an Associate.
- Alex François joins Munich Re as Head of Australia & NZ Business Development, Financial Solutions. Prior, he held business development roles with Deutsche Bank and William Blair Investment Management.
- Stuart Place has joined Orbis Investments as a Senior Institutional Client Manager. He previously spent 8 years with IFM Investors.
- Alana Carratelli (ex NAB) & James Biggins (ex Pandal Group), have joined Channel Capital in Melbourne as Distribution Director.

Investments

- Nicholas Thomas, ex Lonsec, has joined Frontier Advisors as Senior Consultant, CMAAT.
- Teiki Benveniste has been appointed as Head of Ares Australia Management, a JV between Fidante Partners & Ares Management Corporation. Teiki was formerly with Macquarie Group as a Senior Investment Specialist.
- George Boubouras has been appointed as Head of Research with K2 Asset Management, he was recently with Contango Asset Management as Managing Director & Chief Investment Officer.
- Scott Rundell has been appointed as Chief Investment Officer with Mutual Limited, he was previously Executive Director & Head of Credit Strategy with the Commonwealth Bank.
- Brett McNeill previously of Antares Equities, has joined Australian Foundation Investment Company as a Portfolio Manager.
- Adam Scully previously with VFMC, has joined Alexander Funds Management as a Senior Portfolio Manager.
- Alex Whight has joined Milford Asset Management as a Global Equities Portfolio Manager from AustralianSuper.
- Ellen Xie has joined AustralianSuper as Senior Analyst, Balanced Option she was previously with BT Financial Group.
- Vito D'Introno, formerly of Challenger, has joined Yarra Capital Management as Chief Commercial Officer.
- Shawn Lee has joined Aberdeen Standard Investments as an Investment Analyst from Adam Smith Asset Management.
- Phil Stockwell, ex Eastspring Investments has joined Local Government Super as CEO.
- Amanda Chong has joined Aberdeen Standard Investments as a Credit Research Analyst from Susquehanna Investment Group.
- Shaun Weick will be joining Wilson Asset Management as a Senior Analyst in their small caps team, he was previously with Macquarie Group.
- Shanni Chew previously with JP Morgan has joined First State Super's Unlisted Infrastructure team. Grace Ahn has also joined the firm as an Investment Analyst, she was previously with Deutsche Bank.



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CORPORATE, GOVERNMENT & RISK MANAGEMENT

- Andrew Leslie has joined Judo Bank as General Manager, Corporate Development. He has prior experience with Morgan Stanley as Executive Director as well as Principal & Founder of Leslie Company.
- Rebecca Chen has joined Wesfarmers as Manager, Group Business Development, leaving Westpac after 10 years.
- Brian Ko has joined Challenger as a Director, Group Strategy. Brian has prior experience with A2B Australia & Macquarie Group.
- Angus Allen ex Jefferies has joined Caltex as Manager, Strategy and M&A.
- Rupert Maloney, previously with Caltex & Keurig Green Mountain, has been appointed as Head of Hydrogen with Clean Energy Finance Corporation in Brisbane.
- Catherine Ho has joined Telstra as a Manager, Corporate Development. She was previously with KPMG's M&A team.
- Heath Radel has joined AMA Group as an Integration Director. Heath has prior experience with Suncorp Group & Wesfarmers Insurance.
- Jonathan Chung previously with AMP Capital, has joined STC Trustee Corporation as a Senior Manager, Portfolio Risk.
- Ian Fionda has joined Kids Club Early Childhood Learning Centres as a CFO. He was previously with PwC as a Managing Director.
- Gemma Richardson has been appointed as CFO with Adamantem. Gemma was previously with The Citco Group.
- Jean Du Plessis has been appointed as CFO with Columbus Capital. He was previously Managing Director & Head of Financial Institutions Group Australia at Credit Suisse.
- Iain Read has joined Questas as a Corporate Development Manager from Wesfarmers where he was Senior Manager, Commercial.
- Stefan Pretorius has joined Dexus as Senior Manager, Strategy & Corporate Transactions. He has prior experience in London with Arrow Global Group & Evercore.
- Joel Todd has joined Charter Hall as a Senior Corporate Development Analyst, Joel was previously with Credit Suisse.
- Mark Chang has joined Powering Australian Renewables Fund as a Commercial Associate. He was previously with EMR Capital.

We are keen to hear your feedback or should you require further information,

please contact us on 02 9235 9400 or nfoster@jmichel.com.au

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