



executive search

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Infrastructure Market Insight – August 2020

By Jon Michel & Daniel Yee, of our Infrastructure & Renewable Energy Division

Some Blue Sky Up North!

Well we've all been struggling to find a scintilla of good news of late. However, last month we saw at least one positive announcement with the confirmation that the Northern Australian Infrastructure Facility (NAIF) had been granted a five-year extension.

Since its inception in August 2016, NAIF's total loans stand at \$2.1 billion. With a broadened mandate now covering transport; agri/aquaculture; energy (incl. renewables); resources; social infrastructure (incl. education); medical and tourism, there is an ever-increasing pipeline of opportunities under consideration. This is particularly timely given the economic backdrop, and clearly the Government sees NAIF as a key pillar in its focus on promoting economic development in Northern Australia, for further information on NAIF & updates click [here](#).

The additional good news for us at JMES is that we have been given the mandate to help them grow the Investment team in Sydney as a result of the above. So - if curious to learn more about the roles currently open at NAIF how these will enhance your career as well as allow you to contribute to the development of the Northern Australian economy please click [here](#).

Movers & Shakers

Investments (Listed & Unlisted)

Domestic (Australia)

- Damien Ng previously Executive Director, Leveraged & Acquisition Finance with ANZ, joined Brookfield Asset Management in August of last year as a Senior Vice President in the infrastructure investment team. Leonie Wilkison, ex QIC also joins Brookfield Premier Real Estate Partners Australia fund as Senior Vice President. The firm also sees Rahim Chunara joining as Vice President, Special Opportunities Program more recently. He was previously with BlackRock. Will Adamson (ex JP Morgan) & Melissa Martin (ex BAML) have also recently joined Brookfield as Analysts.
- Daniel Walters has been appointed as Senior Investment Director, Infrastructure with AustralianSuper. He was previously Executive Director with Morgan Stanley.
- Kurt Lemke has been appointed as Head of Research & Portfolio Construction at Infrastructure Partners Investment Fund (IPIF), he has prior experience with Hastings Funds Management as Group Director, Macroeconomic Strategy & Portfolio Construction.
- Kevork Sahagian has joined OMERS' infrastructure team as a Director, he was previously with Credit Suisse as a Director.
- Victoria Adams previously Director & Head of Social Infrastructure at CEFC, has joined Pollination Group as an Executive Director.
- Krish Gandy (previously of Olirek Partners & Sydney Motorway Corporation) & Sam Habibeh (previously with Investec) have joined First State Super in the Infrastructure & Real Assets team.
- Alexandra O'Dea of Towers Watson has joined Lighthouse Infrastructure Management as an Investment Director.
- Chris Macalpine previously an Investment Banking Associate with JP Morgan, has joined QIC as Associate, Global Infrastructure.
- Gitendra Pradhananga has joined Maple-Brown Abbott as a Senior Research Associate. Gitendra has prior experience with Allan Gray Australia. Georgia Hall has also joined the firm as ESG Specialist, she was previously with the Commonwealth Bank as Manager, Sustainability & ESG.

The logo for Jon Michel, featuring the name "JON MICHEL" in a serif font. "JON" is in a larger, bold font above "MICHEL". The text is white and set against a solid gold rectangular background.

JON
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- Huw Grenfell has joined Olirek Partners as a Senior Associate. He was previously with Tetris Capital as a Senior Manager.
- Zubin Bilimoria has joined Palisade Investment Partners as an Investment Associate from Goldman Sachs.
- Winnie Li has joined Northern Australia Infrastructure Facility (NAIF) as an Associate from Deloitte where she was a Senior Analyst, Financial Advisory.
- Ricci Steckoll previously Senior Analyst with Deloitte, has joined Frontier Advisors as an Associate in the real assets team.
- Sameen Khalid has joined Whitehelm Capital as an Analyst from KPMG.
- Alexandra Campbell joins Cbus Super as Head of Infrastructure. Prior, she held roles with AustralianSuper & Hastings.
- Glen Solomon previously with KPMG, as an Executive in the Deals Advisory team, has joined Octopus Investments as Investment Analyst, Renewable Energy Fund.

International

- Nick Spencer previously Principal at Campbell Lutyens has joined Arjun Infrastructure Partners as Head of UK Fundraising.
- Frederic Michel-Verdier departed from IFM Investors Europe last year where he was Executive Director & founded Fair Market Value Capital Partners.
- Patrick Trears has been appointed as Global Head of Infrastructure Debt with AMP Capital US, he replaces the departing Andrew Jones. Tim Smith is now Head of International Distribution and will be joining the leadership group. Simon Ellis previously Head of Origination, Europe has been appointed as Head of Americas, Partners Infrastructure Equity, while Matt Evans and Ruben Bhagobati have been appointed Co-Heads of Europe.
- Derek Chu has been appointed to a Head of Infrastructure role in New York with AustralianSuper.
- David Hetheron has joined StepStone Group as a Senior Associate. David has prior experience with Olirek Partners.

Banking/Advisory/Project Finance/PPP Advisory

- Kelley Cheng, Managing Director, Project & Infrastructure Finance at ICBC is relocating to Hong Kong to undertake ICBC Asia's project finance portfolio in APAC.
- David Cook & Mark Halpin have joined Export Finance Australia as Directors. David was previously with Fitch Ratings as Director, Global Infrastructure & Project Finance. Mark Halpin was previously in New York with Whitehall & Company.
- Mandy Kwan previously with the Commonwealth Bank has joined HSBC as Associate Director, Infrastructure Finance.
- Brett Jolly previously with Credit Suisse, has joined Macquarie's Infrastructure & Real Assets team as an Associate Director.
- Eugene Lim has joined Planum Partners in Melbourne as an Associate from KPMG where he was an Executive in the Business & Financial Modelling team.
- Geethu George has joined NAB as an Associate in the infrastructure team. She was previously with NSW Treasury's Infrastructure & Structured Finance Unit as an Associate.
- Rocio Querol previously with Societe Generale's Infrastructure Advisory & Finance team, has joined Rothschild & Co as an Associate.
- James Medway has joined RBC's Capital Structure Advisory & Infrastructure team. He has prior experience with Oliver Wyman & Wesfarmers. In the investment banking team, Karthigan Chandradas has joined as an Analyst for Power, Utilities & Infrastructure, he was previously with Whitehelm Capital.
- Conrad Lucas has joined Morgan Stanley's Infrastructure Partners team. He was previously with Greenhill & Co as an Investment Banking Analyst.



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Corporate

- Michelle Liebau has joined John Laing as a Portfolio Manager from Commonwealth Bank where she was most recently Associate Director, Real Estate & Infrastructure.
- Julian Peck of Morgan Stanley has been appointed as Head of APA Group's Strategy & Commercial units. Vinay Narsi has also joined the firm. He was previously with Ellerston Capital as a Senior Equity Analyst.
- Roopen Nichha & Anup Jois have joined Transurban both as Senior Manager, Corporate Finance. Roopen has prior experience with Standard Bank & Investec in Johannesburg & Anup was previously Executive Director at Goldman Sachs.
- Gabriel Chan has joined Alinta Energy as a Senior Investment Analyst, Asset Strategy. He was previously with Telstra as Manager, Finance & Strategy.
- Li Wang has joined Elliott Green Power as a Financial Controller, Li has prior experience with Enel Green Power & Hume Community Housing.

Government

- Alexandra Jumel has joined Snowy Hydro as an Investment and Strategy Manager. She was previously with Natixis as an Associate, Infrastructure Finance.

We are keen to hear your feedback or should you require further information,
please contact Daniel Yee on 02 9235 9420 or dyee@jmichel.com.au;
or Jon Michel on 02 9235 9410 or jmichel@jmichel.com.au

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