



executive search

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## Market Insight – March 2022

### Boomerang Bankers – moves out and back into Investment Banking.

We've been sitting down with investment bankers who have made the move out of IB in search of broader horizons and have then chosen to return, realising that the grass is not always greener on the other side. Spanning moves into funds, corporates, government, geographically and beyond, we get in depth to find out how bouncing out of banking has expanded career horizons if not provided a permanent change in career direction. Part one of the series focuses on an investment banker who has made the move back to IB from the buy side and part two of the series focuses on an investment banker who moved to an in-house Corporate role and has since returned to IB.

Read all about it on our website here: [Part 1](#) & [Part 2](#)

## “Movers & Shakers”

### BANKING & MARKETS

#### Investment Banking

- Tom Butcher has been appointed as Executive Director and Head of Infrastructure for Australia & New Zealand with Macquarie Capital. Tom joins from Credit Suisse.
- Will Broughton, Head of Consumer, Retail & Education with Goldman Sachs has joined Sayers Group in Melbourne as a Partner.
- David Kells previously with Morgans Financial as Director, Corporate Advisory, has been appointed as Managing Director with MA Financial Group.
- Peter Watson who was Head of Metals & Mining with Goldman Sachs in Perth has jumped ship to Barrenjoey Capital Partners. Kiara Mitchinson, ex Wesfarmers & Credit Suisse, has also joined Barrenjoey as a Principal in Sydney. Luke Madden has also joined the firm as Vice President, Investment Banking from Macquarie Group in Melbourne.
- Glenn Smith from Highbury Partnership has joined Jefferies as a Vice President.
- Samuel Davis has joined Allier Capital as an Analyst from CIMIC Group.
- Tracey Guo has joined Goldman Sachs as an Investment Banking Analyst from Record Point.
- Liam Lamont & Miles Yiming Pei have joined BMO as Investment Banking Analysts from Moore Australia & Payton Capital respectively.

#### Corporate Banking / Debt Products

- Duncan Beattie & Duncan Connellan have been appointed as Managing Directors with Barclays. Beattie, ex JP Morgan will focus on the Australian Capital Markets business and Connellan, ex MUFG will focus on leveraged, acquisition & structured finance for financial sponsor, infrastructure fund & corporate clients.  
Tanya Waller previously with NAB as Associate Director, Client Coverage Funds & Insurance has also joined the firm as Vice President, DCM.
- Matthew Johnson previously with NAB has been appointed as Managing Director, FIG Coverage with Credit Agricole.
- Fiona McIntyre, previously with NAB as Global Head of Energy, Utilities & Infrastructure has been appointed as a Partner for PwC's Environmental Transactions & Advisory team.
- Milan Senic has joined PwC's debt & capital advisory team as a Director from ANZ Bank where he was Director, Debt Structuring & Acquisition Finance.
- Karl Eisenhammer has joined Moody's Corporation as Head of Moody's ESG Solutions Sales, ANZ. Karl was previously with Bank of America.
- Andrew White who was Head of SEA TMT Investment Banking with BNP Paribas, has joined Westpac as Director, Loan Syndications.

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- Violeta Kelly previously Director, DCM & ESG Finance with MUFG Securities, has joined Grant Samuel.
- Darren Beatty has joined ING Bank as Head of Real Estate Finance, Australia from Westpac where he was a Senior Director.
- Henry Yeung has joined RBCCM as Vice President, Capital Structuring Advisory from NAB where he was Director, Project Finance, Infrastructure, Energy & Utilities.
- Pulkit Bhandari has joined HSBC as Associate Director, Leveraged, Acquisition & Syndicated Finance. Pulkit has prior experience with AirTrunk & Commonwealth Bank.
- Jared Thomas previously with Westpac in the credit restructuring team, has joined SMBC as Assistant Vice President, Real Estate Finance.
- Saif Ali has joined Goldman Sachs as an Associate, Leveraged Finance from SMBC where he was a Senior Analyst in the project finance team.

### Global Markets, Equities & Treasury

- Andrew Armstrong has joined Credit Agricole as Head of Treasury, Australia / New Zealand from ING Bank. Ern Yeow will also be joining the firm this month as Financial Institutions Sales Associate. Ern was previously with NAB.
- Florian Ruff has joined Wisr as Head of Funding & Treasury. He was previously with FIIG Securities as Director, DCM & Private Debt.
- Andrew Waxman has joined SMBC Nikko as Director, Institutional Sales from Commonwealth Bank where he was Director, Investor Client Management.
- Andrew Brown previously with ANZ as Director, DCM, has joined RBCCM as Head of Corporate Debt Capital Markets, Australia.
- Josh Sife has joined Barrenjoey Capital Markets' financing team from NAB where he was Director, Capital Markets.
- Vaughan Harvey has joined Westpac Bank as Executive Director from NAB where he was Director, Wholesale Banking.
- Tiong Lim has joined Mizuho as Associate Director, ALM. He joins from Suncorp where he was Treasury Risk & Financial Analytics Advisor.
- Jarrod Maglio & Howard Sun, both ex NAB have joined MUFG's securitisation team as Vice President & Associate respectively.
- James Garforth, ex Credit Suisse Vice President, Leveraged Finance in New York, is joining KKR Sydney's Capital Markets team.
- Theresa Dang has joined Macquarie Group as Manager, Group Treasury Transactions & Structure from Citi, where she was Assistant Vice President in the Corporate Derivatives Sales & Structuring team.
- Tanushree Jain, Healthcare & Biotech Analyst has departed Bell Potter Securities for Petra Capital, Elyse Shapiro has also departed the firm late last year to join Canaccord Genuity. Bell Potter has hired Anubhav Saxena & Tara Speranza to replace the departing Jain & Shapiro.

### ALTERNATIVE INVESTMENTS

#### Private Equity / Family Office / Credit / etc.

- Wingate has acquired CapStra, adding Nick Jacobson as Managing Director, Property.
- Chris Adams previously Managing Director with Adamantem Capital, has joined Five V Capital. Bravin Ragavan & Olivia Guo have also joined the team from Oaktree Capital Management & Global Infrastructure Partners respectively.
- Gunjan Goel has joined Adamantem Capital as an Investment Director from Metrics. Sally Badger & Sam Sautelle have also joined the team as Investment Associates from Allegro Funds & Bain & Company respectively.
- Amit Chand has joined Potentia Capital as an Investment Director from Aware Super where he was Portfolio Manager, Private Equity.
- Ulric Ferner has joined King River Capital as a Principal from Right Click Capital.
- Peter Morrison previously Business Development Manager with GenesisCare, is now Investment Director with Genesis Capital.
- Annie Chen, ex Anacacia Capital & Alex Downie, ex Pacific Equity Partners are joining Glow Capital Partners as Associate Directors. Isabella Mortimore has joined as an Analyst from Morgan Stanley.
- Raymond Tie has relocated back to Sydney with Nomura as Vice President in the Loans & Principal Investments Group, he was previously with GIC in London.
- David Jeffery has joined Blackstone's Tactical Opportunities group from Goldman Sachs' Special Situations Group. Akshat Marwah has also joined the firm as an Associate from Houlihan Lokey.
- Kartik Yadav previously with Tanarra Capital has joined PwC as Associate Director, Debt & Capital Advisory.
- Blackbird Ventures has added five Associates to its Sydney & Melbourne team with the hires of Max Meyer, Silk Kadala, Nicole Marino, Christie



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Jenkins & Clare Birch.

- Laura James has joined Roc Partners as a Senior Associate from Treasury Wine Estates where she was a Manager, M&A.
- Sally Yu has joined King River Capital as an Investment Associate from Goldman Sachs.
- James Madden has joined Bain Capital as an Associate from Macquarie Group where he was an Investment Banking Analyst.
- Isabella Skinner & Eloise Arthy have joined KKR as an Associate & Analyst respectively. Isabella has prior experience with CPP Investments & the IFC in the US, whilst Eloise was previously with Goldman Sachs.
- Patrick Ziguas has joined VGI Partners as an Investment Analyst from Macquarie's MIRA group.
- Oliver Darwin previously with Bank of America, has joined Our Innovation Fund.
- Henry Newton has joined Fortitude Investment Partners as an Investment Analyst from FTI Consulting.
- Haneke Manoharan who has prior experience with Macquarie Group has joined Tanarra Capital as an Investment Associate.
- Martin Kaminsky previously with UBS has joined Oaktree Capital Management as an Analyst.

### FUNDS MANAGEMENT

#### **Distribution & Advice**

- Cristian Fedrigo has joined Azora Finance Group as General Manager, Sales & Distribution. Cristian has prior experience with GetCapital & Australian Finance Group.
- Mark Vrkic has joined Fidelity International as Director, Institutional Business from Mercer where he was Principal, Lead Equities Specialist.
- Allison Macfarlane previously with Centuria Capital, has joined Investment Trends as Senior Business Development Manager.

#### **Investments**

- Angus Wells has joined Aware Super as Head of Direct Asset Oversight & Enhancement from Partners in Performance where he was a Partner. Matthew Dive has also joined Aware Super as Senior Analyst, Infrastructure. Matthew was previously with John Laing.
- Stuart Eliot has been appointed as Head of Portfolio Management for AMP's multi-asset group. He joins in April from Pandal Group.
- Matthew Moore has been appointed to the newly created role of Head of Responsible Investment & Stewardship. Matthew has prior experience with Uniting Financial Services.
- Will Riggall previously with Ralton Asset Management has now joined Clime Investment Management as Chief Investment Officer.
- Mark Rider has been appointed as Chief Investment Officer with LGIA Super. He was previously with Christian Super. Replacing Mark at Christian Super is David Stuart who has prior experience with Mercer as Head of Dynamic Asset Allocation.
- Michiel Swaak & Priya Patel have joined Frontier Advisors as Senior Consultant, Alternative & Derivative Solutions and Senior Consultant, Responsible Investment respectively. Michiel joins from Deloitte, where he was Director, Quantitative Finance Solutions & Priya was previously with VFMC as Investment Stewardship Manager.
- David Choi previously with Aberdeen Standard Investments, has joined AustralianSuper as Portfolio Manager, Balanced Options.
- Alexander Marechal-Ross has joined Antipodes Partners covering Consumer & Tech. He was previously with Point72 in London.
- Morgan Ellis has joined Resolution Capital as an ESG Analyst from MSCI.
- Rhys Corry has joined Yarra Capital Management as a Credit Research Analyst from S&P Global.

### CORPORATE, GOVERNMENT & RISK MANAGEMENT

- Cynthia Scott has been appointed as Managing Director, ANZ of Zip Co. Cynthia has prior experience with Scentre Group & Telstra.
- Philip Hodgkinson has joined Essendon Football Club as General Manager, Strategy & Investments. He has prior experience with Bank of America as Managing Director, Renewable Energy Finance.
- Lynda Dowling has been appointed as Chief Compliance Officer with Webull Australia. Lynda has prior experience with SocietyOne where she was Head of Risk & Compliance.
- Mark Donovan has been appointed as CFO with Finstro Group. He has earlier experience with Macquarie's CAF Principal Finance team.
- Martyn Dominy has joined Transport Asset Holding Entity (TAHE) NSW as a Senior Finance Executive, Martyn founded International CFO Interim Services.

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- Andrew Martin has joined Transurban as Group Treasurer. Andrew was previously with Westpac Bank as Chief Risk Officer, Treasury.
- Moyan Du has joined News Corp as Manager, M&A from Federation Asset Management.
- Daniel Pan previously with Downer Group, has joined Sydney Airport Corporation as Manager, Commercial Finance.
- Alison Ball, ex ANZ has joined NAIF in Perth as an Associate Director, Investments.
- Sarah Knighton has joined GenesisCare as a Business Development Associate from Lion Co.
- Steve Templar Saez previously an Investment Banking Analyst with Bank of America, has joined Endeavour Group as a Strategy Associate.
- Christina Fleming has joined Woolworths as an M&A Associate from Macquarie Group.

**We are keen to hear your feedback or should you require further information,  
please contact us on 02 9235 9400 or [nfoster@jmichel.com.au](mailto:nfoster@jmichel.com.au)**

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